

ANDALUCÍA  
AEROSPACE

CLÚSTER AEROESPACIAL Y DE DEFENSA



# About us



# The cluster

**Andalucía Aerospace** was created as a private association to represent all the aerospace companies located in Andalusia.

Furthermore, like other European regions, Andalusia also has its **regional cluster**.



01 / About us

# Affiliates

The Andalucía Aerospace cluster is made up of more than **100 companies** from the Andalusian business network.

They work collaboratively towards a common objective: advancing and expanding the aerospace industry.



# Capabilities of our companies



Assembly of  
aerostructures &  
subassemblies

Mechanical  
transformation &  
sheetmetal work

Engineering &  
consulting

Services

Space

Testing,  
inspection  
& metrology

Equipment  
& systems

Tooling

Logistics

01 / About us

# Board of Directors



Fernando Alarcón de la Lastra  
*Canagrosa*  
**President**



Juan Manuel Montaña  
*GSC*  
**Vicepresident**



Antonio J. Zafra  
*AERTEC Solutions*  
**Treasurer**



José Aviles  
*Rhenus LTK Warehousing Solutions*  
**Secretary**



Juan González-Blanch  
*Airgrup*  
**Board member**



Joaquín Rodríguez  
*CATEC*  
**Tech Centres  
Board Member**



Paz Gutiérrez  
*Grabysur*  
**Specialist SMEs  
Board Member**



Manuel González  
*Aciturri*  
**Aerostructures  
Board Member**



Antonio Mena  
*Satys*  
**International  
Relations Board  
Member**



Fernando Serrano  
*Titania*  
**Cádiz companies  
Board Member**



Jesús Estepa  
*Atexis*  
**IA &  
Digitization**



David Núñez  
*Alter Technology*  
**Space & UAS  
Board Member**

01 / About us



# Management team



Juan Román  
**Managing Director**



Leticia Chaichio  
**Administration and finance**



Mélanie Durth  
**Business  
Development &  
Innovation manager**



Celia Ruiz  
**Communication**



José M. Lorca  
**R&D Technician**



# Our mission



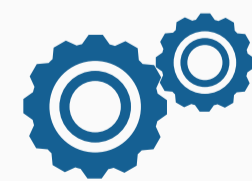
**Strengthening the local companies** as a cluster in the aerospace market



Helping our members reinforce their **international presence**



**Institutional representation** on behalf of the local companies



**Fostering technological development** inside the industry



**Promoting synergies** between our members



**Providing qualification & training** for the industry workers



# Our alliances

The Andalucía Aerospace cluster **is affiliated with various international, national, and regional entities.**

## International



**EACP**  
EUROPEAN AEROSPACE  
CLUSTER PARTNERSHIP

## National

**TEDAE**  
Defensa, Seguridad, Aeronáutica y Espacio

## Regional



**CEA**  
Confederación de  
Empresarios de Andalucía



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# Who can become a member?

Andalucía Aerospace is an association **open to any company in the aerospace industry** that meets the following requirements:

- 1.** Any company that has economic activity and creates employment in Andalusia.
- 2.** Any company that is interested in promoting the objectives of the association and is willing to comply with its statutes.
- 3.** Any company that recognises the benefits of collaborative efforts between companies.

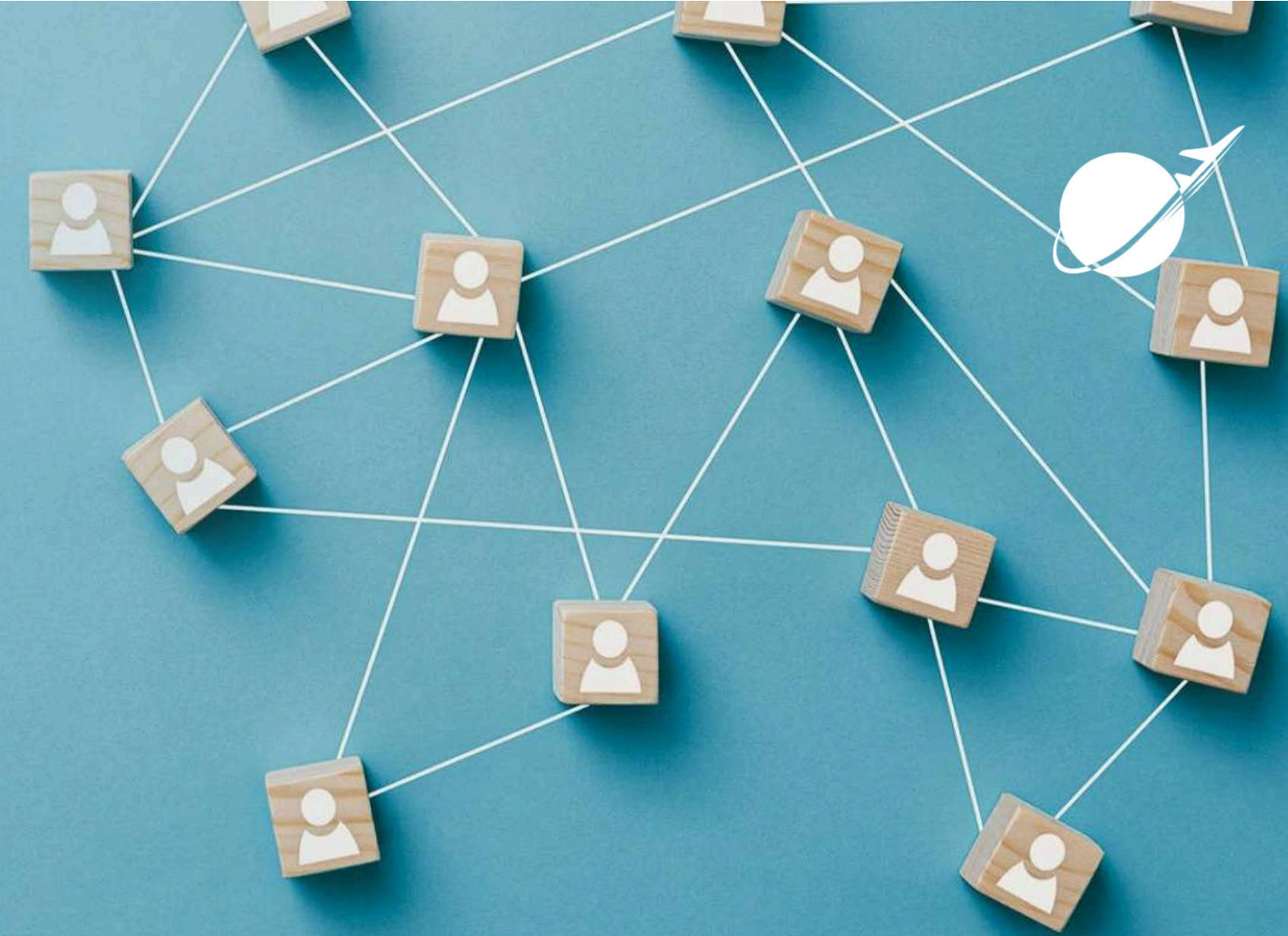


# Activities & services



02 / Activities & services

# Networking: Event organisation



To foster networking, we arrange **meetings and conferences** that facilitate direct communication between companies.

- 'Andalucía Aerospace' Business breakfasts
- Courses / Informative sessions
- Webinars
- Partner lunches
- Leisure and networking activities

02 / Activities & services

# Promotion & exposure

Our goal is to bring the Andalucía Aerospace brand to a national and international level.

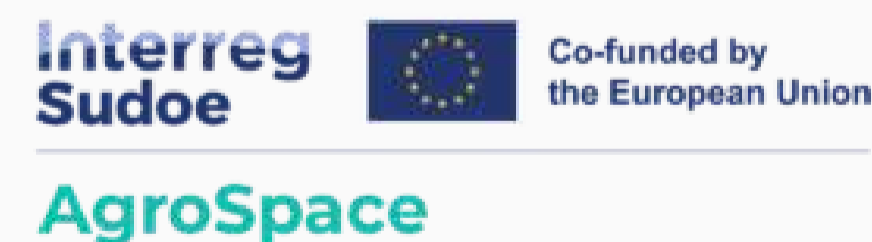
To achieve greater **recognition and visibility**, as well as to expand our **network of contacts**, we attend **international fairs** and participate in **trade missions**.





02 / Activities & services

# Involvement in R&D projects



Skills4ADC+  
Skills for Aerospace and Defence Community



02 / Activities & services

# Representation at the institutional level



Andalucía Aerospace maintains a **smooth relationship with government agencies:**



**Junta de Andalucía**



**Universities**



**Embassies**

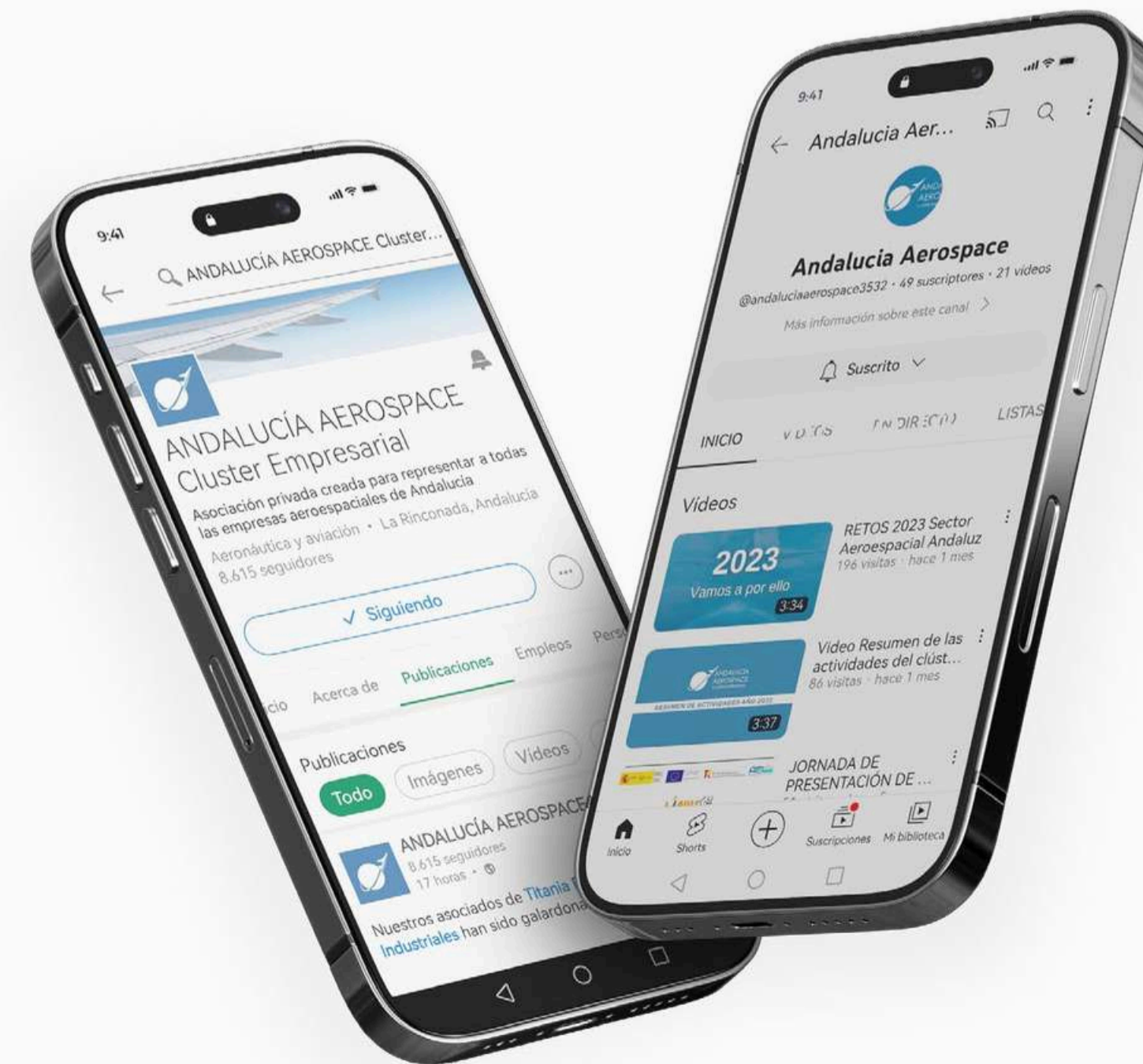


02 / Activities & services

# Communication & marketing



- **Up-to-date information** of the sector
- Industry **press releases**
- **Digital promotion** of associate members
- Internal and external **newsletters**
- **Communication & Divulgence** campaigns



# Committees



## Specialist companies committee

A commission established to address the unique needs and requirements of highly specialised SMEs.

Identifying **synergies between SMEs** in the cluster

Assistance for SMEs in the **digitisation and internationalisation** process

## Innovation committee

**Boosting consortium for R&D projects**

Exploration of **opportunities and new technological challenges** (New space, Urban mobility & RPAS)

**Announcements** for Open calls

**Technical training** based on the latest advances

## Space committee

**Development of specific projects**

**Boosting of the Space** segment

**Organisation of activities** for the space sector

## HR committee

**Professional development and qualification proposals**

Arrangement of **specialised training**

**Round table on experiences** in labor relations

# Committees



## Sustainability Working Group

Promote the **reduction** of member companies' **environmental footprint**

Align the sector with **regulatory and strategic frameworks on sustainability**

Position our partners as leaders in industrial sustainability

## Communication Working Group

Analyzing the **challenges of aerospace and defense communications**

Sharing **best practices** to enhance our companies' public image

**Strengthen the cluster's reputation** by planning campaigns and other communication initiatives



Associate  
members





# 03 / Associate members





# Collaborating partners



# 04 / Collaborating partners



## Gold

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## Silver

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## Bronze

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Academic  
partners &  
allied entities

Q5



# 05 / Academic partners & allied entities

## Academic partners

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UNIVERSIDAD DE MÁLAGA



## Allied entities

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Clúster Andaluz del Hidrógeno





# Contact

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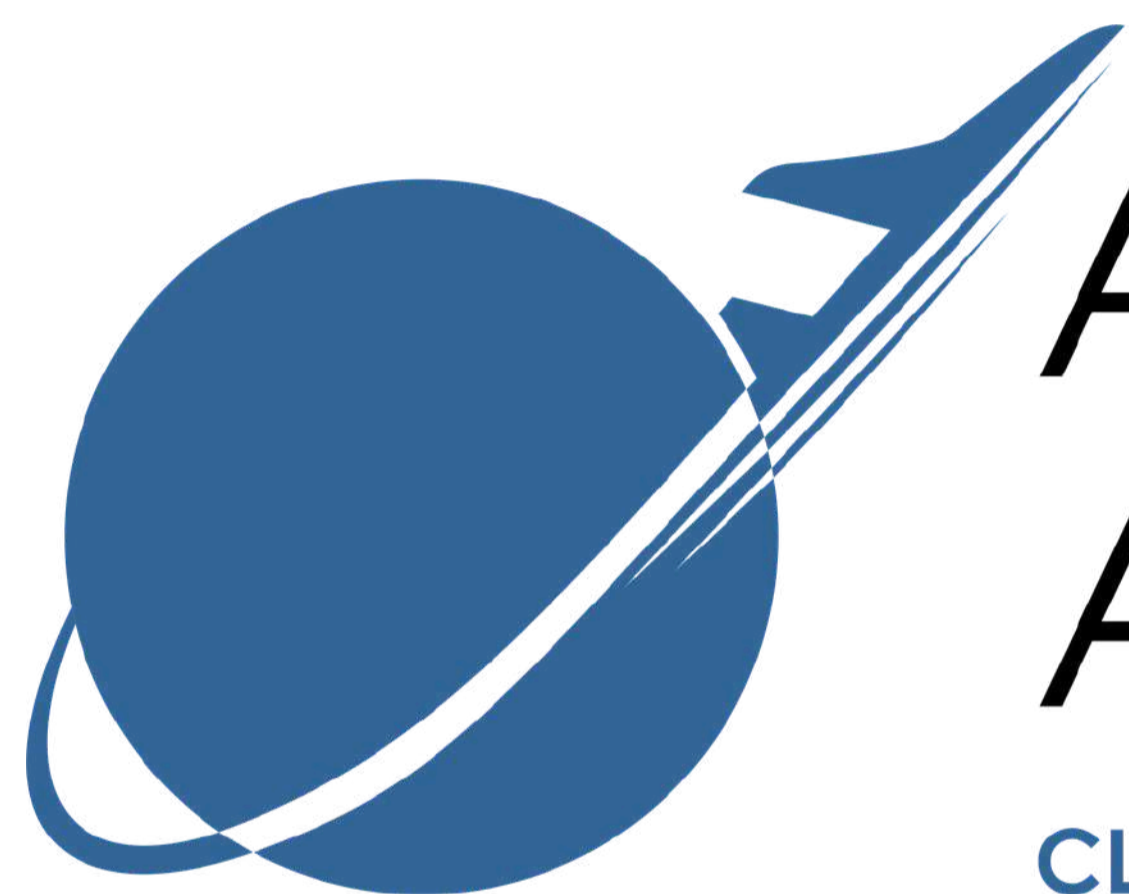
## **José M. Lorca**

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**Together,  
we fly higher**



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