

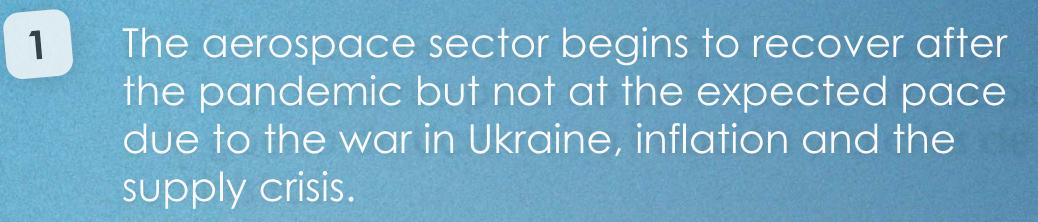
ANDALUCÍA AEROSPACE CLUSTER EMPRESARIAL





### Introduction: Balance of 2022 in 10 news

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Sevilla nominated to be the headquarters of the Spanish Space Agency

- 3 The ADM (Aerospace and Defense Meeting) was held in Seville with more than 300 companies and 29 countries represented
- 4

2

The aerospace PERTE is approved: €323 million for aeronautical, €1480 million for space and €390 million for transversal.

5

Companies submit R&D projects to the Aerospace Technology Plan (PTA), in the second year of its application (three years).



### Introduction: **Balance of** 2022 in 10 news

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- Andalucía Aerospace launches and initiates the 6 first innovation projects as an Innovative Business Group (AEI).
- 7
- Work is already underway on the C-295 for India in Seville and the first flight of that aircraft with SAF fuel is carried out.
- 8
- Lilium lands in ATLAS to do test flights and trials. The development of urban air mobility is established as a priority objective of the sector.
- 9
- The Chinese company Comac delivers the first unit of its C919 aircraft, its first aircraft for commercial flights.



The Andalucía Aerospace cluster goes beyond 90 associated companies and experience a strong growth in associates..







### Introduction: Andalusian aerospace sector in 2023

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- 1
- The Space Sector takes off. Commissioning of the Spanish Space Agency in Seville. The Andalusian sector is diversifying taking advantage of the synergies in its technological capabilities..
- 2
- We await the implementation of the ANDALUSAT project, a satellite system preferably developed with the technological capacities of Andalusian companies.
- Full recovery of Air Traffic except on transoceanic routes.
- 4

3

- Expectations of Andalusian participation in the EURODRONE program, the European drone.
- The Future Combat Air System (FCAS) begins phase 1B.

### Introduction: Andalusian aerospace sector in 2023

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- 6
- The AIRBUS plant in the CBC (Cádiz) grouped, expanded and reinforced with a growth plan.
- 7

8

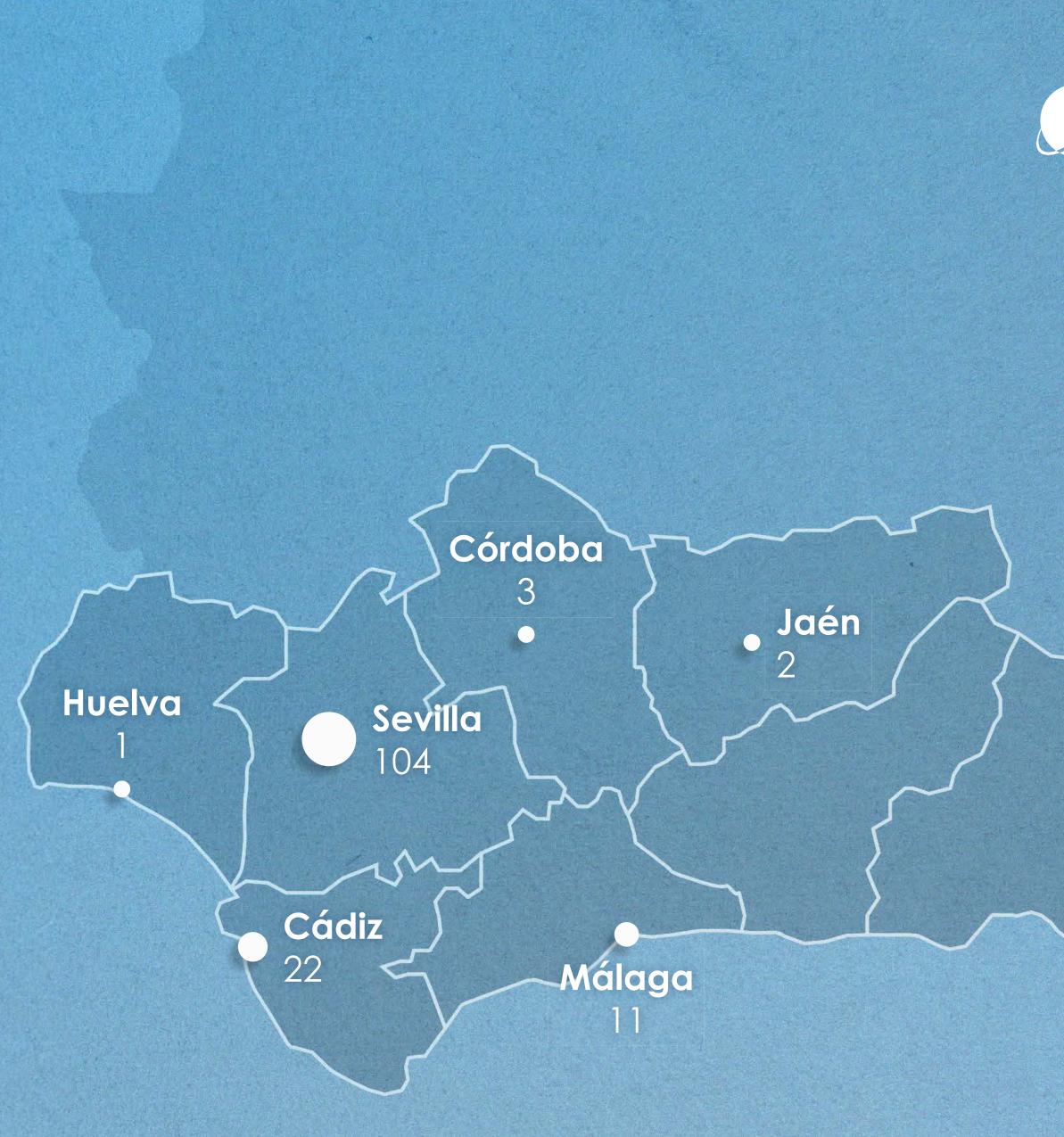
- We also hope that the announced Advanced Manufacturing Center (CFA) in Cádiz will see the light of day.
- The start-up of CEUS, the largest test center for unmanned flights in Europe, will be great news.
- The Andalucía Aerospace cluster joins the Defense Node proposed by Junta de Andalucia
- 10
- Provision of 140 million to carry out actions to implement the Andalusian Aerospace Strategy.

# Sector Structure



### Distribution: 143 companies

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### Number of companies bymain segment

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#### 120 Aeronautical Industry

- 11 Aviation and General Aviation (MRO, crew training, aerial work)

Space

- 5

**UAS** and Advanced Air Mobility (eVTOL)



### Number of companies bymain activity

Aerostructures remain the main activity of the sector.

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Aerostructures, assemblies and mechanical activities, including composites and plastics





(aircraft, spacecraft,

engineering and consultancy

23 Services: logistics, industrial maintenance, training

MRO (as activity

Technical tests and analysis



### Company size in the sector

	Employment	Turnover	
Micro	<10	&	<2 M€
Small	<50	&	<10 M€
Medium	<250	&	<50 M€
Large	>250	or	>50 M€

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### 25% 24% Micro Small 19% Medium



# Evolution of employment and billing

Turnover in 2022 grew by 17% compared to 2021

In 2022 employment increases by 8% compared to 2021.

\*All the values that represent sales or turnover have been calculated in aggregate, without taking into account consolidations between companies

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### Evolution of turnover\* (M€) and employment (No. of employees) in the Andalusian aerospace sector

Año	Facturación (M€)	Empleo
2022	2.356	13.136
2021	2.002	12.161
2020	2.071	12.177
2019	2.836	14.507
2018	2.530	15.931
2017	2.612	15.668
2016	2.400	14.460
2015	2.344	13.740
2014	2.244	12.688
2013	2.060	11.685
2012	1.858	11.290
2011	1.754	10.802
2010	1.983	10.278

### **Evolution of** employment and turnover

#### Year comparison **2022 - 2019** (pre pandemic).

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	Turnover (M€)	Employment
2022	2.356	13.136
2019	2.836	14.507
	-16,90%	-9,45%



## Sales





### Turnover by market segment without OEMS

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17%

Aviation and General Aviation (MRO, crew training, aerial work) 6%

Space

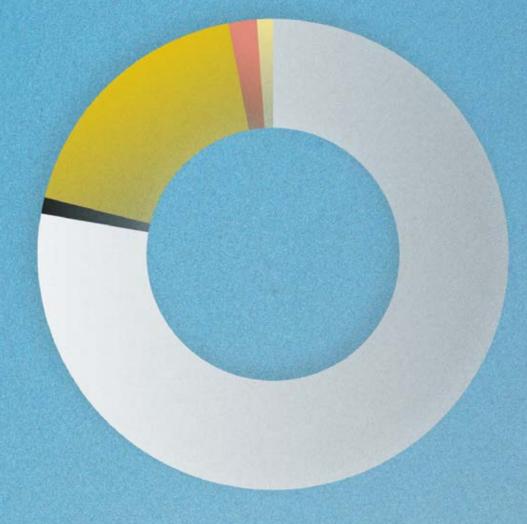
 1%
UAS and Advanced Air Mobility (eVTOL)



### Turnover by programs of the aeronautical industry

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#### Total

	78%	AIRBUS defense programs
-	1%	Other OEMs y defense contra
	18%	AIRBUS civil programs
	2%	Other OEMs y civil contracts
	1%	Roeina

Defense: 79% Civil: 21%

#### w/o OEMs

- **40%** AIRBUS defense programs
- **4%** Other OEMs y defense contracts
- **46%** AIRBUS civil programs
- **7%** Other OEMs y civil contracts
- **3%** Boeing

#### Defense: 44% Civil: 56%

### Turnover by activity

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47%

Aerostructures, assemblies and mechanical activities, including composites and plastics

#### 1% (aircraft, space vehicle, UAS)

**13%** Equipment and systems

8%

engineering and consultancy

19%

Services: logistics, industrial maintenance, training

5% MRO (as activity)

7%

Technical tests and analysis



# **Employment**



### Employment and qualification

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#### Total Employment: 13.136



**41%** University graduates



VET and skilled workers



# Global survey of the sector







### Exports

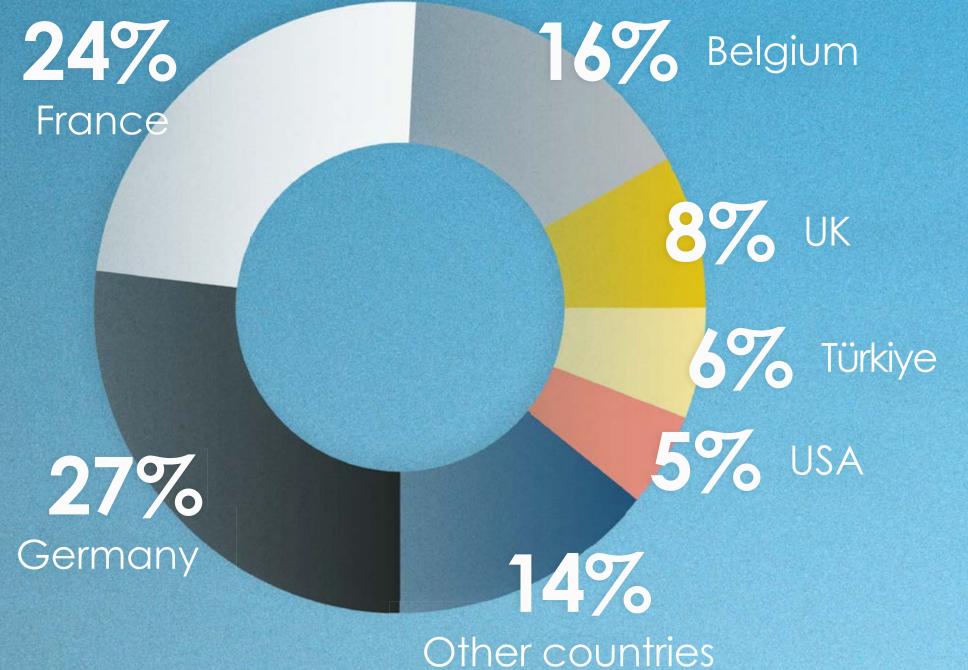
Andalusia is the 2nd exporting region in Spain, with a growth of 39% compared to the previous year.

There were 71 Andalusian exporting companies in 2022.

\*Source: Extenda - TRADE Andalusia

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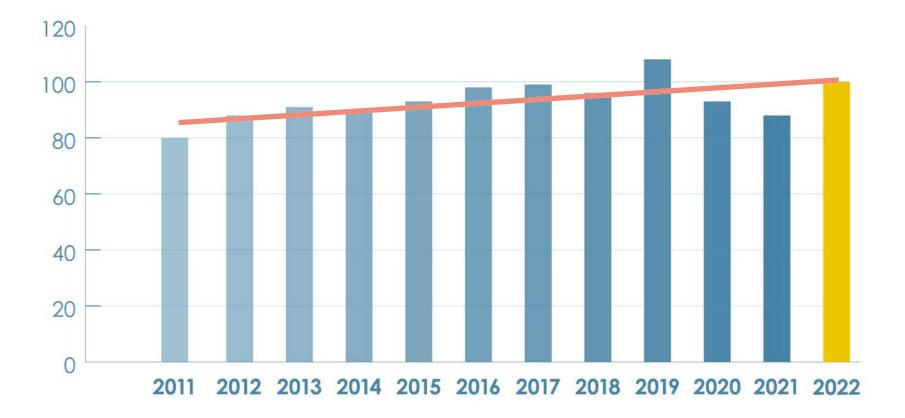
#### **Exports destination**





### Productivity

Average productivity in 2022 grew by 13% compared to 2021.



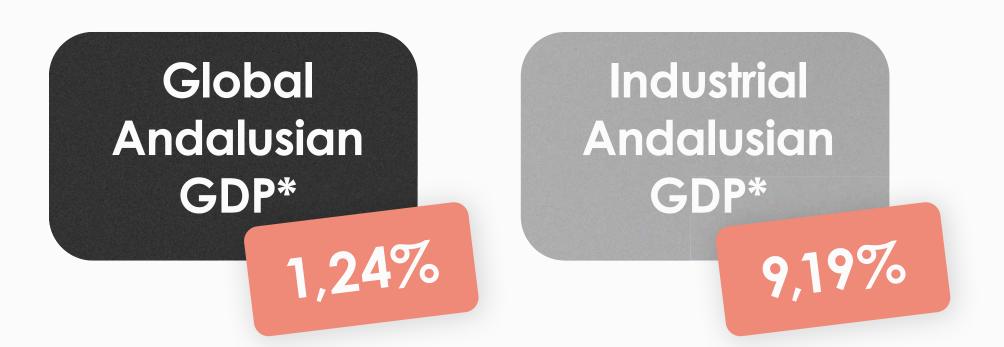
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### Productivity evolution (thousands €/employee)

Year	Productivity	
2022	100	
2021	88	
2020	93	
2019	108	
2018	96	
2017	99	
2016	98	
2015	93	
2014	90	
2013	91	
2012	88	
2011	80	

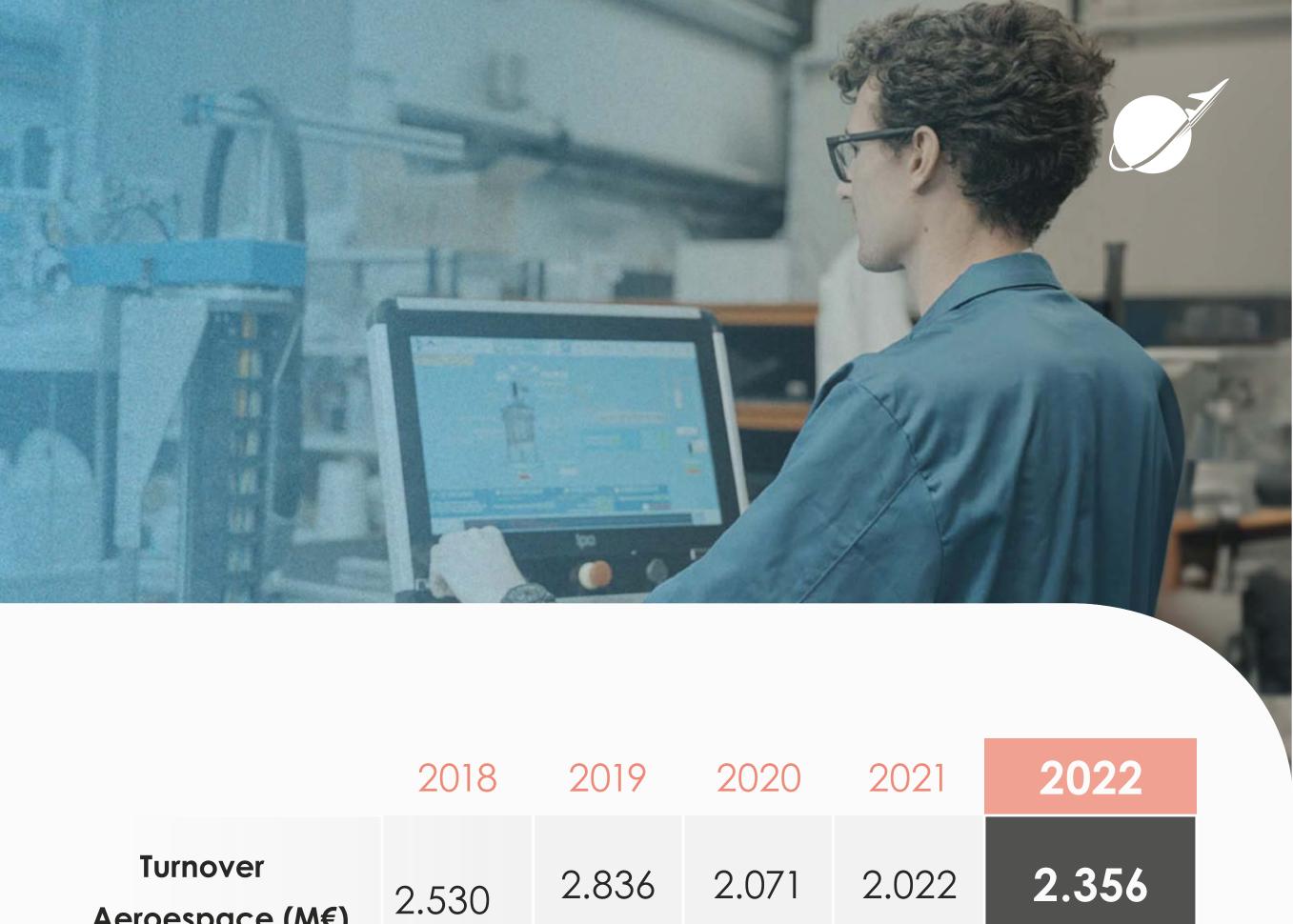


### Contribution to GDP



\*Source: Junta de Andalucía (Andalusian Regial Goverment)

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	2018	2019	2020	2021	2022
Turnover Aeroespace (M€)	2.530	2.836	2.071	2.022	2.356
Percentage of total Global Andalusian GDP*	1,57%	1,73%	1,41%	1,26%	1,24%



### Juntos, volamos más alto





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